



ISU Sales and Negotiations Center Presents: The 3rd Annual ISU Elevator Pitch Competition

When: April 12th, 12 PM

What: Battle through 4 rounds selling yourself to employers

Prizes: Winner= \$250; Runner-up= \$100; Third/Fourth= Scott College of Business shirt

Where: Garden level of Federal Hall. Partners and Competitors will have lunch provided

Round 1- Students will submit a 1 minute (max) video: Tell us who the most impactful person in your life is and why

Videos MUST be submitted by March 22 and labeled with your name and ISU username

You can watch an example to the right of this page

Those moving on to Round 2 will be notified by April 1st and be provided the next prompt

Round 2- Top 24 students from Round 1 will compete in person (begins at 12PM on April 12th)

Round 3- Top 8 students from Round 2 will move on with a new prompt (begins at 1:30PM)

Round 4- Top 4 students from Round 3 will compete for the prizes (begins at 2PM)

Judges will be Corporate Partners of the ISU Sales & Negotiations Center looking to hire students

If you have any questions, contact the Sales and Negotiations Center at ISU-SNC@indstate.edu

You can receive Meis Credit for your submission by watching an instructional video and having your pitch critiqued by the Meis Center



**Indiana State
University**

**Scott College of Business
Sales and Negotiations Center**