



Become involved in the community

Through programs such as Sycamore Business Advisors, students are able to be involved with community organizations such as United Way or the Mental Health Association.

Be prepared for the future

Graduates of the Management Program at Indiana State are qualified for careers in manufacturing, retail, government, technology, international business, and not-for-profit services. Many companies bring in recent graduates and place them in management trainee programs. In other cases, individuals start their careers in a non-managerial professional position and, with success in that position, are promoted to management.

Regardless of the industry, experienced executives will tell you that the most important skill any professional could possess is the ability to effectively manage people and resources. Skilled managers are in high demand. Consequently, management professionals with the right experience and credentials are some of the highest paid people in the world. Median annual earnings of general and operations managers in May 2005 were \$81,480.

The U.S. Labor Department reports that in 2004, approximately 9.1 million people were employed in managerial occupations of all types (out of a workforce of 145.6 million). By 2014, the number is expected to grow by one million, an 11 percent growth rate.

Some examples of management positions include:

- administrative services manager
- chief executive office (CEO) and chief operating officer (COO)
- computer information systems manager
- construction manager
- engineering and natural science manager
- general manager
- hotel and lodging manager
- human resources/labor relations manager
- medical and health services manager
- property and real estate manager
- purchasing manager

Investigate financial assistance

The management major has scholarships available for juniors and seniors, and all management majors are eligible for one of the many general College of Business scholarships. Information about these and other forms of financial assistance is available by contacting the department or the University's Office of Student Financial Aid, toll free 800-841-4744.



To find out more

For more information about a degree in management from Indiana State, contact:

**Management Program
Organizational Department
College of Business
Indiana State University
Terre Haute, IN 47809
Phone: 812-237-2086
Fax: 812-237-8129**

www.indstate.edu/schbus/mgt.html



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Management

All organizations require management. This is true for large companies, small businesses, not-for-profit organizations, governmental units, or health care organizations. Management is found in every type of business including retail, wholesale, manufacturing, financial services, business services, construction, or international trade. Even very small businesses started by one or two people require management.

Management is the process of leading and directing an organization or some part of it to achieve the organization's goals. Managers set goals and develop plans; coordinate people, money, and materials to achieve goals; lead the workforce; and monitor the organization to make sure that goals are met.

The management major at Indiana State University provides the foundation for students to succeed in management careers. It is part of the Organizational Department of Indiana State's College of Business, which is committed to excellence in teaching and dedicated to providing a nationally accredited professional education to qualified students at both the undergraduate and graduate levels. Through Indiana State's many partnerships with business and industry you will have the opportunity to engage in applied research and inquiry that make a difference. You'll be able to apply what you learn through hands-on inquiry, research,

and life-changing field experiences, which bring knowledge to life and give you the kind of real-world understanding that sets you apart from students at other institutions.

Program

The management major is a four year program that leads to the bachelor of science degree. As a management major, you complete a comprehensive base of liberal studies and business courses. Required courses in the major prepare you with fundamental skills in strategic management, people management, leadership, business ethics and corporate social responsibility, and organizational design. Additional opportunities are available to study small business management and international business management.

Regardless of the business career you select, there is a strong likelihood that a management position will be part of your career path, so a management major combines very well with any other major or minor in the College of Business and with those outside of the college. For example, management would be a good choice for those also taking the financial services major or the motorsports minor.



What makes us different?

Providing students with actual management experience is one of the strengths of the Management Program at Indiana State. In addition to realistic projects associated with your course work, you will have the opportunity to gain practical experience by completing cooperative practicums and internships in a variety of settings. In almost all classes, you experience contact with real business problems and learn the tools used by leading-edge companies. All program faculty members are involved in research, and undergraduate students are encouraged to participate.

Recently students have had the opportunity to take a summer session course, which includes a trip to Comenius University in Bratislava (Slovak Republic) to attend sessions on business and economic development with Comenius University students. Additional opportunities to partner with international schools are being planned. Other innovations include a topics course in corporate governance and incorporating SAP software into the human resource management course.

To bring real-world experience into the senior-level strategic management course and to help local organizations, students can participate in a continuing project called Sycamore Business Advisors. As part of this project, each semester students form consulting groups that allow

them to learn the fundamentals of strategic management as they provide business process guidance to organizations. Since its beginning in spring 2002, Sycamore Business Advisors has served approximately 30 organizations and entrepreneurs in the Wabash Valley. This program has been extended to the junior-level required management course where a total of 18 projects have been completed since Spring 2005.

Enrich your experience through student involvement

You may join and take leadership positions in the business fraternities Delta Sigma Pi and Alpha Kappa Psi as a means of meeting other business students and faculty and participating in professional and academic business extracurricular activities. If your interest is human resource management, you may join the student chapter of the Society for Human Resource Management, a professional association. In addition, management students may be invited to join Beta Gamma Sigma, a business honorary.

